



Program Details:

9am - 12:30pm

- ⇒ Determining what is effective leadership in sales
- ⇒ The 7 skills of workplace Emotional Intelligence in sales
- ⇒ EI in-action
- ⇒ The 'ideal' EI profile
- ⇒ About your Emotional Intelligence (Self)
- ⇒ Includes Genos® Self Rating Emotional Intelligence Assessment (to be completed prior to workshop)

1:15pm - 5pm

- ⇒ Introduction to 4 tools for effective leadership
 - Tool 1: To know thyself
 - Tool 2: To actively listen
 - Tool 3: To learn to argue effectively
 - Tool 4: Acknowledging the bigger picture

Cost:

\$500 1/2 day Workshop (morning only)
 \$900 Full Day Workshop
NB Lunch will be provided for those attending the full day workshop

Location:

1st Floor, 782 Glenhuntly Rd,
 Caulfield South VIC 3162
 Free Parking

Contact Sue Barrett for further details T 03 9532 7677

Registration: **Emotional Intelligence Workshop®**

Date: Wednesday 26th September 2007

Organisation : _____

Contact Name & Phone Number : _____

Address: _____

Number of Attendees: _____

Attendee Names: _____

Payment: Total Amount \$ _____ Cheque _____ (A Tax Invoice will be issued)

Visa/MasterCard Number: ____ / ____ / ____ / ____ Expiry date __ / __

CARDHOLDER NAME: _____ CARDHOLDER SIGNATURE: _____